



**Clark Howe (MD)**

That's been quite a year - challenging and at times stressful - I would imagine that many of you might concur!

With strong sales through most of the pandemic we can perhaps be considered one of the more fortunate businesses out there, however dealing with buoyant sales with all the interruptions to staff continuity and stock availability that Covid and Brexit has forced upon us has meant that at times we have struggled to offer the normal service levels you expect from us - I apologise if this has been the case.

We are geared up for 2022 and the plan going forwards will be to once again, start looking for new and exciting ranges - something that we have not been able to do quite so consistently in recent times.

In fact we have already started - take a look at the Orn heated softshell and the FS disposable respirators included on this news letter.

More new products will follow over the coming months!

I would like to thank you all for sticking with us for the last twelve months - we would not be here without you - our loyal customers.

The patience and courtesy you have shown us throughout is appreciated by all here - we are well aware how frustrating back orders are and whilst we have invested heavily in stock, being honest, nothing has really improved - I have an inkling things may well get worse.

Trying to think positive thoughts!

I sincerely hope that you and your families enjoy the holidays (even if you only get a day or two) - I thank you for your business and look forwards to being of service in 2022.

It looks like there will be no mention of support bubbles and the other rules that blighted all our plans at Christmas 2020 - that's got to be good.

A very merry Christmas and a happy New Year from myself and all of the team here at Howsafe.



# NEWS

Dec 2021



The latest updates from one of the UK's leading independent, family-run suppliers

## Christmas & New Year Closing

As you may know Howsafe close for the Christmas and New Year period, partly because many of our customers also opt to close but also so that our hard working team get to celebrate in style - with our busiest months being on the run up to our shutdown, we are all very glad of the rest.

As always we offer an emergency telephone number during our shutdown for our account customers - if you have an emergency situation please ring the number below, if we can help, we will.

Given that we will be closed for around two weeks, just a reminder to order in advance so that you have enough supplies to see you through. As always if you find that you have ordered more than is required we will be happy to take back any unused items (excluding special order items).

**Howsafe close at 4.30pm on the 22nd of December and re-open on the 4th of January 2022 at 8am.**

**Tel: 07809 516659**



## Heated Softshell... Luxury!

You are in for a treat with this ultimate Winter Softshell - heated panels help keep you warm - excellent for outdoor use, a cold warehouse or just walking the dog.

Comes with everything you need - including battery and charger - up to 10.5 hours run time and just 5 hours to charge from empty - battery also has a USB socket so you can charge your phone if required - heat panel on left and right chest, one on the rear and one on the neck. Three heat settings.

We have tested and can confirm they are "The business". Stocked in black sizes S-3XL - other sizes and colours to order.





# Syringe Drivers

Dianne in the print room has been busy knitting these fabulous themed chocolate orange covers.

They were snapped up quickly by the crew here at Howsafe, which raised £73 towards the NGNP UK who raise money for syringe drivers in the local communities.

Their aim is to provide more syringe drivers to the communities to support those in need of pain relief during end of life care in their own homes.

A syringe driver is a small machine used in palliative care when patients can no longer take medicine orally. It is attached to the patient via a cannula that sits under the skin and allows a steady flow of pain relief to be administered.



## What's this?

**3M**



This little piece of 3M goodness allows you to fit one of the new 3M Versaflo headtops to the phased out 3M/Scott Duraflow & Proflow powered air units, ensuring that you can keep your old units in service until the end of their life.

# Our 1946 Morris Y-Type



We were delighted to be asked to show our classic van in front of the Peterborough Cathedral on the 6th of November.

The event was organised by Mark Fishpool, who is a hugely experienced restorer of classic vehicles and organises a large number of classic vehicle meetings throughout the year.

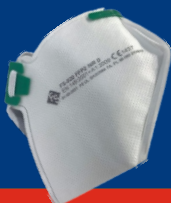
# Respirators at competitive pricing

As you will be aware mask prices during the pandemic reached dizzying heights as demand soared and availability dropped - things are improving and we are now delighted to be able to offer a competitively priced range of fold flat masks.

- FS** Compact, anatomical shape.
- FS** Delicate material that is pleasant to the touch and provides high working comfort.
- FS** Electret filtration material that guarantees effective dust absorbency combined with low air-flow resistance.
- FS** Exhalation valve (valved and un-valved options - please check before ordering) that effectively channels vapour and carbon dioxide out of the face piece, thus improving the users working comfort and extending the life of the half mask.
- FS** Nose piece gasket made of soft hypoallergenic foam.
- FS** Easy identification of half masks due to colour coding (FFP2 green and FFP3 red)



**Code: FSFFP2**  
**Description: FFP2 Unvalved**  
**Price: £1.40 ex VAT**



**Code: FSFFP2V**  
**Description: FFP2 valved**  
**Price: £1.70 ex VAT**



**Code: FSFFP3**  
**Description: FFP3 Unvalved**  
**Price: £2.40 ex VAT**



**Code: FSFFP3V**  
**Description: FFP3 Valved**  
**Price: £1.99 ex VAT**



**HOWSAFE**  
 The Workwear Store



**Huge Stocks**  
 It's on the shelf- most products straight from stock.



**Free Delivery**  
 To business premises within a 25 mile radius of Peterborough.



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