



Clark Howe (MD)

Well November has been interesting - on the 1st we launched our much awaited new system.

I expected issues and in that respect was not disappointed, with plenty to contend with.

As I pen this, we have had three weeks solid of re-entering data that we should have really started with - issues with matching old product codes to new, nerfed any chances of enjoying the benefits the new system straight away - having said that we are slowly but surely getting the system tweaked and improved and will soon start using other modules as intended.

I guess if you have ever been through the implementation of a new system you will feel our pain.

It is going to make us quicker and slicker - we are just not at that point yet, but it will come.

This year has forced changes upon us that have been a challenge to all of team - but with adjustments now made we remain in a stable and secure position to service your needs going forwards - I am very much hoping for a less traumatic 2023 with more stability.

We have loads of ideas for next year with the plan to focus on revamping our ranges, looking at new suppliers and bringing you the best of what is currently available on the market.

In addition, we will be looking at a new and exciting footwear supplier (maybe even two) - news on that to follow ASAP.

Thank you all for remaining loyal to Howsafe - entrusting us with your business really does mean everything to us - let's face it, without your trade we have nothing.

I hope you have a truly special festive season with your family and friends.

See you in 2023!

Clark



# NEWS

Dec 2022



The latest updates from one of the UK's leading independent, family-run suppliers

## Christmas closing

As you may know Howsafe close for the Christmas and New Year period, partly because many of our customers also opt to close but also so that our hard working team get to celebrate in style - with our busiest months being on the run up to our shutdown, we are all very glad of the rest.

As always, we offer an emergency telephone number during our shutdown for our account customers - if you have an emergency situation please ring 01733 560669 for the emergency contact number.

Given that we will be closed for around two weeks, just a reminder to order in advance so that you have enough supplies to see you through. As always if you find that you have ordered more than is required we will be happy to take back any unused items (excluding special orders or logo's items).

**Close: 21st of December 2022 at 4.30pm**  
**Open: 3rd of January 2023 at 8.00am**

## Website update

For those of you that order via our website using your trade account - unfortunately at this point in time due to the introduction of our new system and the complexity in linking our old product codes with our new ones the website is not currently linked to your account.

You can continue to order via the website (if you are already set up) but please note that any new special prices will not show online (we are having to apply them manually but please give us a heads up when placing orders as a double check).

We will also not be able to link any new accounts to the website.

Work is in progress to get this sorted and all being well we will be up and running again later in December - our apologies for the inconvenience.

*Wishing you a very merry Christmas and a happy New Year*





# Glensoft



You will have noticed when doing your shop for home the price of toilet paper has risen dramatically - our previous premium toilet paper "Whisper" has believe it or not, tripled in price, leaving us with no option but to find an alternative.

Glensoft, is a premium 3ply toilet roll that we supply in packs of 36 rolls - within the packaging the rolls are packed in fours meaning you can distribute them out easily.

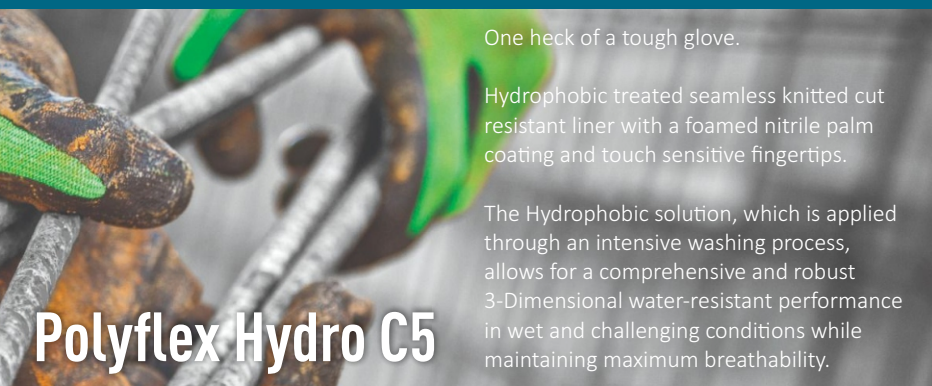
In stock now and reasonably priced when compared to other premium brands.

Stock is clearing fast as the remainder of our Blaklader stock heads out the door - Act quick to grab a bargain.

Limited stock so please let us know before ordering so we can double check availability. Discount only applies to stock on site at Howsafe.



# 35% OFF



## Polyflex Hydro C5

One heck of a tough glove.

Hydrophobic treated seamless knitted cut resistant liner with a foamed nitrile palm coating and touch sensitive fingertips.

The Hydrophobic solution, which is applied through an intensive washing process, allows for a comprehensive and robust 3-Dimensional water-resistant performance in wet and challenging conditions while maintaining maximum breathability.

# Type 11R Masks



Like many companies supplying PPE throughout the pandemic we got left with a bit of excess stock.

These Type 11R masks come in boxes of x50 and are from a recognised source- currently priced at £3.55 plus VAT per box- but make us a reasonable offer for a reasonable quantity- we won't be offended.

# Make us an offer!