



Clark Howe (MD)

I hope your return to work in January was not too much of a shock to the system.

Must admit a couple of days before the 4th I thought there might be a flurry of messages from the team saying they had a number of days left to isolate - I needn't have worried.

February is typically the coldest month of the year with frequent frosts and as is the norm, winter gear is flying off the shelves.

To replace the once popular Dickies one piece padded wet suit I have opted to bring in the Portwest S585 waterproof, padded coverall - however guess what? Portwest don't currently have any stock so at the moment they sit on back order.

The new ORN Cardinal heated softshell jacket has been a big hit this winter and has proved popular with customers and the team here at Howsafe that opted to receive one as part of their uniform package.

Overleaf you will see the new JSP EVOGuard visor system - this will replace the outgoing JSP Invincible browguard offering - that whilst still effective is perhaps a little bit old fashioned and clunky for today's market - the visors can also be fitted to JSP safety helmets giving them ultimate flexibility for the user.

In February we will finally begin testing our new software system.

The last six months have been spent working out a way to bring our current stock data of over 40,000 SKU's into a sensible, easy to work with format, that will make sense to the team here and our customer base.

We think we are now there and look forwards to welcoming in the team from HBP to help train on the new setup.

I will update you as we go and confirm the launch date as soon as possible - hopefully all will go to plan and we can start enjoying the benefits of the investment.



NEWS

Feb 2022



The latest updates from one of the UK's leading independent, family-run suppliers



Portwest started the year by introducing their new brand with the following statement...

"we would like to take this opportunity to introduce our confident, fresh, bold new look. As always, you can expect us to continuously push the boundaries in protection technologies, technologies that make the world of work a safer place. We hope you love our new branding just as much as we do".



Howsafe have already removed the old logo and you will start to see the new packaging filter through over the coming months.

New Year, New Brand...

At the risk of...

sounding like a broken record, It is fair to say that things have gotten worse with regards to stock availability.

The demand from our customers is still strong pretty much across all product types, but suppliers' stock is very patchy meaning that trying to complete orders is challenging. Personally, I feel I have done all I can to try to mitigate the supply issues with 100's of thousands pumped into additional stock -

but this has only helped to a degree.

I would heartily recommend planning well ahead and order now/soon for summer seasonal requirements.

Back orders for stock are currently at an all time high of 21% of stock value - given that we are a company that survives on trying to offer an in-stock service this situation is quite painful.



Finance Manager appointed

We were delighted to welcome Andrea Bennett, who joined us mid-December, in the new role of Finance Manager.

Andrea will head up our accounts team and will work closely with Lesley and Phil as we make various changes to the way we operate.

With a wealth of experience Andrea brings in lots of new ideas and is already driving forwards new ways of working which will help us become more efficient and allow us to continue to grow over the coming years.

We are very confident that Andrea is going to be a great asset to the team.





JSP PowerCap® Infinity



Blowing cool, clean filtered air, the PowerCap Infinity is the perfect solution for dealing with dusty environments.

All in one solution so no dangling hoses or waist mounted blower units to contend with make this an ideal solution for anyone looking for an easy to operate and quick to doff and don head mounted powered air unit.

Supplied with an EN397 safety helmet, a medium energy impact protection visor - the unit can also be worn with the JSP Sonis range of helmet mounted ear defenders (sold separately) - It's a complete solution and available straight from stock!

Your team will thank you for taking the work away from the lungs.

HOWSAFE
Defibrillator
On Site

Do look up

In 2005 we moved into our, then, newly built premises -built with modern materials and efficient lighting - however, time has moved on and technologies have improved.

We have just given the go ahead for a local company to fit ultra-efficient LED high bay lighting to both of our adjoining warehouses.

With instant/high light output and low energy use they should help reduce the financial damage caused by ongoing energy price hikes and reduce our carbon footprint and be a great boost for the warehouse team.

This is the final lighting project (for now) as over the last 2-3 years we have invested in replacing our office and production areas to LED panel lights and our outside signage has also been replaced with LED light boxes.

JSP EVOGuard® visor system

New in are two high performance visors that can fit to a browguard or a safety helmet, allowing easy and flexible options when it comes to safety.

Standard visor and chin guard visor options for ultimate protection. Both feature high energy impact protection, K&N rated for optimal anti-scratch and anti-mist, optical class 1 for great panoramic vision and protection against liquid droplets/splash and molten metals.

With the option to wear in conjunction with the Sonis range of ear defenders there is no better solution for face protection.

For more information just search for EVOGuard on our website.



Visors can be fitted onto a browguard or a helmet

Accounts email changes

There have been a few changes in the accounts department with one new member of the team and the introduction of emailing invoices and statements directly rather than snail mail.

If you have not already notified us of the email address you would like these sending, could you please do so straight away.

The new email address for general accounts correspondence, such as sending your remittance advices and accounts related queries is...
accounts@howsafe.co.uk



LUXNA
LIGHTING



HOWSAFE
The Workwear Store



Huge Stocks
It's on the shelf - most products straight from stock.



Free Delivery
To business premises within a 25 mile radius of Peterborough.



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