



Clark Howe (MD)

Hope you are all well and enjoying the little bit of freedom we are now enjoying.

In previous news letters I have reported that we are in the process of upgrading our systems, with the impending upgrade to Pegasus Opera in conjunction with SmartStock.

This is all still going ahead, however we are currently jostling with our data with the aim to reduce/simplify and standardise what goes over onto the new setup.

The current data shows 40,000 lines so as you can imagine that takes a while to look through and edit accordingly ,even when using lookup tables and find/replace - once done though it will give us the chance to start with a clean set of data, with reduced codes and a standard format for things like colour and sizes.

This has unfortunately meant a delay in being able to email invoices/statements so my apologies for this- we will get there, it's just important we don't rush and utilise this time correctly before we go live.

With regards to stock levels- it's still difficult but improving slightly.

Helly Hansen had a security breach meaning that they were unable to despatch any goods to UK/Norway (non EU countries) for what must have been 6 weeks- slightly curious as to why non EU countries suffered so badly!

Many of the Scandinavian brands such as Snickers are now quoting delivery schedules of 14 days rather than the more usual 3-5 days.

There's some good news in that some of the Chemsplash suits have dropped to a more reasonable price point (see overleaf) and suppliers like ORN seem to be performing better than many.

Back orders are at something like 16% of stock level which is marginally better than the 20%, that we were looking at just one month ago.

There's more news of delays at ports but at least for now it's going slowly in the right direction.



The latest updates from one of the UK's leading independent, family-run suppliers

## Spotlight on Shorts



**Code: HHAKER**

New construction shorts from the Aker concept range for the professional tradesman. Durable and comfortable fabric, modern fit and Cordura fabric reinforcements make these shorts your new favourite.



Features: Reinforcement: 100% Cordura fabric- 219 g/m2. YKK Vislon centre front zip. Two hanging front pockets for nails/screws in Cordura fabric, with angled corners and double bottom. Gusset at crotch. Thigh pocket with Vislon zipper Mobile phone pocket. ID-Card loop.

Stocked in sizes: 30" to 42" waist.

Garment composition: 65% Polyester, 35% Cotton.



**CODE: ORSPA**

Multifunctional and hardwearing combat shorts. Easy to wear Jeans styling. Multiple pockets with extra strong lining, including two front and two rear pockets, combat leg and rule pockets.



Longer fit than most makes them more suitable to corporate use. Heavy duty non-scratch fixing stud on waistband Triple Stitched on all main seams for ultimate strength.

Stocked in sizes: 30" to 42" waist in navy blue.

Garment composition: 65% Polyester, 35% Cotton.



**CODE: ATSSH**

The steel grey ATS Cargo short is made from a lightweight, technical fabric and has an active waist design as well as reinforced Cordura utility products. Multi pocket design. Wide tool belt loops. Machine washable. Great short at a great price.



Stocked in sizes: 30" to 40" waist.

Garment composition: 245gm polyester cotton twill with 245gm ripstop detailing.

# Chemsplash Supply Re-established

When the pandemic hit, the prices of disposable products exploded - Chemsplash were hit particularly hard and perhaps for the first time ever, found themselves highly uncompetitive against brands like Dupont with their Tyvek products.

We are pleased to report that things have improved greatly and we can now offer from stock the COOL67, with its breathable back panel (just in time for summer) and also the extremely popular EKA55 - both at much more sensible prices - please call us to request a quote for contract prices.

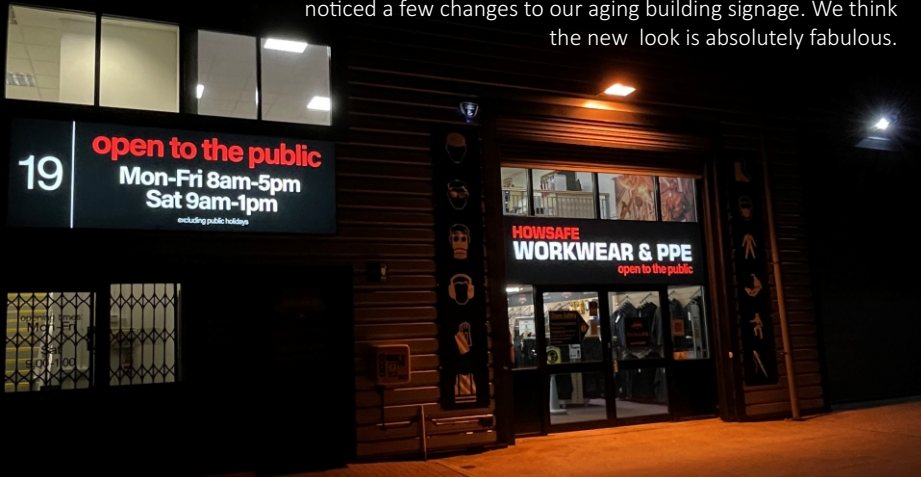


COOL 67 featuring breathable panels

The ever popular EKA 55

## Updated Exterior

If you have driven past in the last few weeks you may have noticed a few changes to our aging building signage. We think the new look is absolutely fabulous.



## MAGPAS Air Ambulance Visit

On the 17th June we had a visitor from above, the MAGPAS Air Ambulance, which had landed due to weather conditions. We offered the team a cuppa and a dry place until the skies cleared - there's a video on our Facebook page of them departing should you wish to check it out.



## Mr Muscle Formulation Changes

Mr Muscle Kitchen and Mr Muscle Washroom have undergone significant revision and therefore now have a new safety data sheet.

Please visit the Howsafe website and enter the codes below to view/download the new versions to update your records.

Code: MUSCLEKI  
Code: MUSCLEWA



## Lite Rain Suits Now In Stock

On last months news letter we featured these new highest level waterproof rain suits. They are now in stock and ready for immediate delivery. Supplied in a jacket/trouser set, nicely contained within a reusable pouch. They are already starting to move - surprising given the time of year!

Full EN ISO 20471 standard (Class 3 assuming jacket is worn) and orange also complies to RIS-3279-TOM Rail Industry Standard.



## Defib On-site

Available outside during estate opening hours.