



Clark Howe (MD)

Good news - as I pen this the website is all but sorted, therefore work has begun on re-inputting lost products and all the new ones that have been introduced since we lost the link between our back end system and the website.

So on the website you will now be able to find all the new U-Power ranges of clothing & footwear, the Premier range of low price, recycled softshell jackets & gilets, the 2786 Mantel & Russell gilets, plus much, much more.

I will be honest and say that the website issues have really tested my patience - when in the hands of a developer who is working in conjunction with our back office provider and with little personal experience of the technicalities of how an e-commerce solution works, I was left in the position of having to trust that everything was being done to resolve the issues - and there were many of them.

I am sure I will one day look back upon it and smile but I am not there yet!

So let's talk about embroidery - if you are one of our embroidery customers you will be aware of our usual 7-10 days lead times turning into 4-5 weeks during recent times.

I think it's fair to say that we have experienced the perfect storm since January with a number of situations occurring that resulted in work building up.

Again, good news, we are getting caught up and whilst I write this we are getting much closer to our normal delivery schedules.

Please note that we have made changes to improve workflow and our hardworking team are doing all they can to catch up.

Overleaf you will see the brand new hi-vis puffer jacket - it's a really nice garment at the right price and is definitely worth considering as part of your PPE offering.

As always thank you for your support and continued business.



# NEWS

May 2023



The latest updates from one of the UK's leading independent, family-run suppliers

## Introducing Leon



On the 20th of March Leon joined us in the role of Account Manager.

Leon will be looking after customers based to the Western side of Peterborough - many of you will now be familiar with Leon, but if you have not yet been introduced, please get in touch with the sales office and they will pass on your details.

Hailing from Peterborough, Leon will be tying the knot at the start of May and after a recent house move has plenty going on.

In his spare time Leon plays basketball for a local league team, enjoys a workout at the gym and has two young Sons to chase around after.

All the team here would like to wish Leon all the very best for his big day and his new role, here at Howsafe.

## Low level back orders

Stock levels have improved dramatically with most of our suppliers - great news!

At the end of last year we consistently had just under 300 back orders at any one time - that's a real handful to manage. Over the last 8 weeks we have consistently cut that figure by nearly two thirds!



## View all new U-Power products



**U-Power**  
Don't worry... be happy!



# Recycled footwear



**COFRA**  
BORN TO WORK

Code: STR1060

## Cofra Reconverted Safety Trainer.

Aluminium toecap & non metal midsole. 9 plastic bottles are diverted away from landfill with Uppers, footbed, laces, labels & sole inserts made from recycled materials.



**COFRA**  
BORN TO WORK

Code: OISLAND

## U-Power Island UK Safety Trainer.

Composite toecap & non metal midsole. Our greenest safety footwear & only style that is certified carbon neutral. Supporting documentation can be provided.



**U-Power**  
Don't worry... be happy!

**CARBON NEUTRAL**

Code: SBO1090

## Cofra Day Safety Boot.

Aluminium toecap & non metal midsole. Sole insert, footbed, laces, labels & sole inserts made from recycled materials.

## PRIORITISE UV PROTECTION

**sc Johnson**  
PROFESSIONAL

## Puffer warmth

**NEW**



**£36.50 plus VAT**

New in stock is our great value Hi Vis, 2 Tone Puffer Jacket. Keeps you safe and warm on-site, in a stylish modern design. Featuring a TPU-Laminated Rip-Stop outer shell for added durability, this jacket is a lightweight, water-resistant and warm option ideal for the colder months and in cool warehouses.

Stocked in Yellow/Navy & Orange/Navy in sizes S-3XL (4XL to order)

Code: SHV0514 (Yellow/Navy) or SHV0518 (Orange/Navy)

## STOKODERM® SUN PROTECT 50 PURE

CREAM WITH SPF 50



UVA

UVB

UVC

SILICONE

PERFUME



This product is not to be used as a replacement for PPE.

## TIME TO PROTECT

**HOWSAFE**  
The Workwear Store



### Huge Stocks

It's on the shelf- most products straight from stock.



### Free Delivery

To business premises within a 25 mile radius of Peterborough.



01733 560669



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