



Clark Howe (MD)

Last month you may remember I was looking at producing literature to showcase our range of budget priced products - if you have a look overleaf you will see this is now complete, with hard and PDF copies now available.

Due to Portwest's very high price increase at the start of October I have made the decision to swap out a couple of key products - our most basic budget range boot and orange/yellow hi-vis coat and bomber jackets will now be sourced from Supertouch, where I have negotiated an admittedly, temporary special price.

I ordered well over 1000 pieces of the hi-vis so that we can ensure our customers continuity of pricing throughout most of the Winter season.

The high street is now filling with tinsel, trees, baubles and the odd Christmas song in an attempt to get us spending early - as usual we shall be closed just before Christmas and re-open in the New Year - I will confirm dates on the December newsletter but please do build in your stock requirements should you remain open.

During the preparation of this newsletter the short-lived Chancellor of the Exchequer departed with Jeremy Hunt taking up the role.

By the time this goes to print and you read this newsletter I dread to think what will be the latest disaster to face the Government. Fingers crossed for a period of stability which given the last 3 years is well overdue.

On a personal note, I finally had my turn with Covid, after managing to remain clear since the outbreak began - for me it was headaches, the shivers, jelly legs and the odd cough every now and again - so I will take that and return promptly to full health hopefully, sooner rather than later.

We remain at your service with the ability to offer you the continuity you require.

Thank you for your continued support.



# NEWS

Nov 2022



The latest updates from one of the UK's leading independent, family-run suppliers



## Knockout blows

Whilst we are trying to roll with the punches - ducking and diving, weaving, and bobbing isn't really enough at the moment - we are being bombarded with price increases, the latest being from Portwest (one of our biggest suppliers), who raised their pricing on average by around 14%.

There are no plans for any additional price increase in the near future, but please be aware there may be certain products that you take from us where we might need to re-visit the price.

## Everything must go

Due to a change of direction, we have decided to discontinue Blaklader clothing so that we can concentrate our efforts on other brands. All remaining stock will now be sold off at 35% off our RRP.

Limited stock so please let us know before ordering so we can double check availability. Discount only applies to stock on site at Howsafe.

### 35% OFF



## Stocking fillers

From a head torch to a new winter jacket Howsafe have 1000's of items that would make great Christmas presents.

Why not pop into the Workwear store for a nose around.

We are open from 8am until 5pm Monday to Friday and 9am to 1pm Saturday mornings.

If you have not been to us before we have loads of free parking and are located between the Ford dealer and Motorpoint in the Eastern Industry area of Peterborough.

