



Clark Howe (MD)

Last month I mentioned that I was actively looking for lower priced PPE to be able to offer out to our customer base - clearly, we recognise just how tough things are out there at the moment.

Initially I have introduced seven new disposable respirators - the range includes P2 and P3 in both cup and fold flat options and also, carbon/charcoal valve versions to filter odours - the P3 for welding depending upon conditions.

This range is in stock and is available on our website - navigate to the "Disposable respirator & health mask" section on our website or ask one of the team to provide you with our separate flyer.

I am busy looking at other budget products and to be honest, in most cases I feel we have products in stock that are as near to the lowest price options available to me that I still feel comfortable in offering out to you.

I will look at producing literature that will put those products into one collection.

Concern over paper prices- Shockingly paper prices have increased steeply again due to spiralling energy costs.

The 5th price increase in the last 12 months from our supplier - I continue to shop around for cheaper suppliers but I currently find we are buying at about the market rate.

Please note we will need to review the pricing on paper orders as you place them.

As the world heads through yet more troubled water, the economy in a poor state with spiralling costs, we have done all we can to steady the ship and remain a supplier that can continue to invest in stock to ensure orders are fulfilled in a timely manner.

It may not always show as we still have many more back orders than I would like - but I would hope that our investment in stock would be apparent when compared to many of our competitors.

Thank you for your continued support.

Clark



NEWS

Oct 2022



The latest updates from one of the UK's leading independent, family-run suppliers

This Orn Condor Women's Cargo Trousers is a firm favourite - Comfortable poly/cotton - generous cargo pockets - a little bit of elasticsation at the waist - mobile phone pocket - option to fit kneepads if required = make these a great value work trouser.

Even better is that Orn have recently increased their colour range with five colours available to order.

Howsafe stock navy blue in the main sizes - please allow 7-10 working days for special order colours & sizes.

Starting at a size 6 and going up to size 24 and with three different leg lengths we can cater for most.



New colour options

Footwear wall chart available now

Due to a number of discontinuations & with the introduction of 8 new lower priced styles the new safety footwear wallchart has been produced and printed - featuring 90 or so in stock styles we still hold one the largest, off the shelf selections, in the UK. An A2 sized paper copy can be supplied or you can download one from the website.

HOWSAFE The Workwear Store

1978

Huge Stocks Over 2000 pairs on the shelf
Free Delivery To most premises within a 35-mile radius of Peterborough

01733 560669
www.howsafe.co.uk
sales@howsafe.co.uk

18-20 Challenger Way
Edgerley Business Park
Peterborough
Cambridgeshire
PE1 5EX

Anti Fatigue Matting

Standing on a cold concrete floor in one position for long periods of time can cause all sorts of occupational injuries from heel strike, back pain to muscle aches and let's not forget about the risks of trips, slips or falls- all can result in lost time due to your employee being absent from work or from reduced productivity due to discomfort. For larger end users site surveys are available by the manufacturer - Wearwell can specify the best product for your site and supply products cut to size.

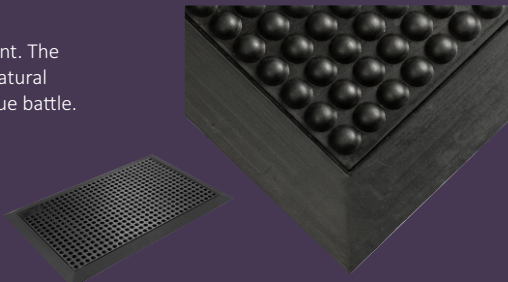
- ✔ Improve employee productivity
- ✔ Reduce lost time
- ✔ Boost employee moral
- ✔ Help lower injuries & incidents
- ✔ Upgrade facility aesthetics
- ✔ Save money



Ortho Stand 454 Bubble Mat

Ortho Stand is a "bubble mat" at an entry level price point. The design builds in great comfort. Constructed of durable natural rubber, Ortho Stand is a solid contender in the anti-fatigue battle. Grease resistant natural rubber. 13mm thickness.

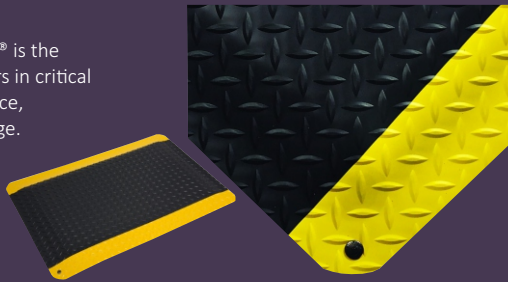
- ✔ Dry & wet areas
- ✔ Longevity
- ✔ Comfort
- ✔ Budget price



Diamond Plate 415 Sponge Cote Mat

No. 1 in customer satisfaction for over 20 years, Nitricell® is the industry original. Consistently outperforming competitors in critical categories, including comfort, customisation, performance, rebound, and standing area. 14mm thickness. Yellow edge.

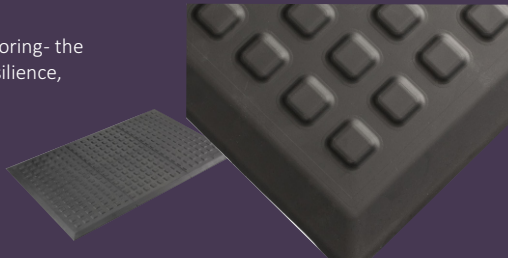
- ✔ Dry areas
- ✔ Longevity
- ✔ Comfort



Vitality© 502 Workstation Mat Square Grip

Vitality® is a quality line of polyurethane matting and flooring- the undisputed record-holder when it comes to comfort, resilience, and long-term value. 16mm thickness.

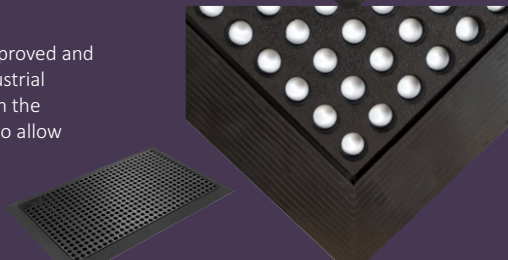
- ✔ Dry areas
- ✔ Longevity
- ✔ Highest Comfort



Industrial 476 Worksafe Natural Rubber Mat

Industrial WorkSafe- always a favourite and has been improved and expanded to fit today's more demanding workplace. Industrial WorkSafe is about giving workers the right option in even the toughest and most demanding workplaces. Drain holes to allow fluids to dissipate. 16mm thickness.

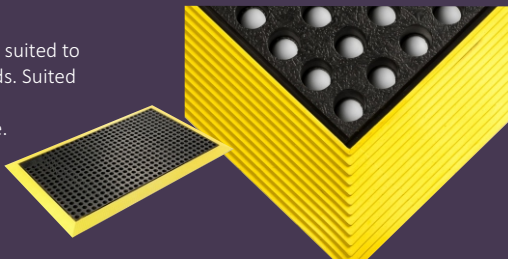
- ✔ Dry & wet areas
- ✔ Drain holes
- ✔ Longevity
- ✔ Comfort



Industrial 476 Worksafe Nitrile Rubber

As above but made from Nitrile Rubber so is much more suited to use in and around machinery with petroleum based fluids. Suited for engineering, machine shops, tooling etc. Drain holes to allow fluids to dissipate. 16mm thickness. Yellow edge.

- ✔ Oily environments
- ✔ Dry & wet areas
- ✔ Drain holes
- ✔ Comfort



Grief is the price we pay for love



On Thursday the 8th of September we all learnt of the death of Her Majesty Queen Elizabeth II.

4 billion worldwide watched the funeral live on television and over 250,000 had previously queued for many hours to see the Queens coffin lying in state at Westminster Hall to pay their respects.

Our Queen once said whilst offering support to those families and friends suffering from the loss after the worst event in recent times "Grief is the price we pay for love".

Truly powerful and wise words.

Greenwich Mean Time

On Sunday the 30th of October at 2am the clocks go back one hour, officially ending British Summer Time and therefore reducing the amount of daylight hours.

For business this can mean they have more workers exposed to hazardous low visibility environments.



So a good time to ensure that your hi-vis clothing is up to scratch and in good clean condition- if not it is time to renew.

Also have a think about torches for wandering around the gloomier places on your premises and even signage is worth inspecting.

You won't be surprised to know that Howsafe can help!